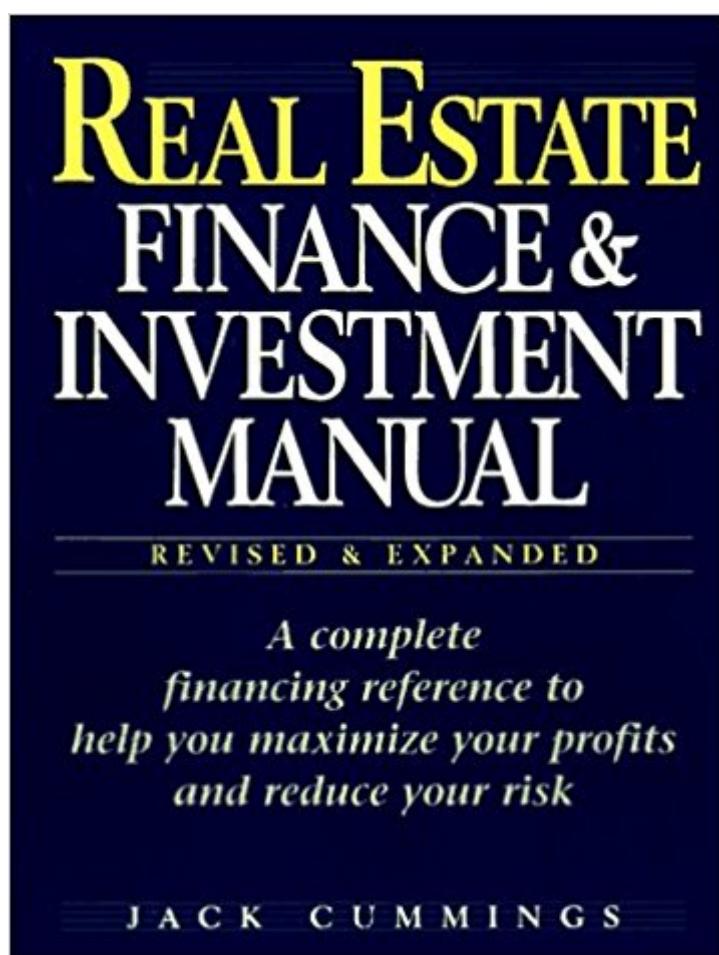


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# Real Estate Finance And Investment Manual



## **Synopsis**

All the players--buyers, sellers, bankers, lawyers, developers, investors--need to know how to put together a workable financing package. This book, fully updated to reflect the current market, includes hundreds of strategies, tips, and hints to help anyone finance any deal in the market.

## **Book Information**

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## **Customer Reviews**

The classic real estate investment financing resource every investor needsâ "completely revised and updated! Since 1977, Jack Cummings's Real Estate Finance and Investment Manual has been the definitive source of financing guidance for investors everywhere. If you want to maximize profits, you have to understand all your financing options and choose the appropriate strategy for each property. This comprehensive guide gives you all the information and insight you need to make the right choice every time. Written by leading real estate author and investor Jack Cummings, this new edition has been completely revised for the first time in a decade. It covers all the new real estate investment strategies and insider techniques that will work for you no matter where you live and features brand-new case studies, updated mortgage information, and a unique "constant rate" amortization schedule designed by the author to help you better control cash flow. In addition to new material for today's real estate market, you'll find a mountain of reliable and practical information that has made this book the ultimate financing guide for investors for three decades. Inside, you'll discover trustworthy, expert guidance on:

- Setting realistic goals to guide your investing choices
- Mastering the art of effective negotiation
- Using leverage to maximize returns on your investments
- How to decide between conventional and creative financing methods
- Understanding and using

wraparound and blanket mortgages Uncovering real estate tax loopholes that increase cash flow Utilizing powerful techniques for closing any deal With checklists and other handy resources you can put to immediate use, Real Estate Finance and Investment Manual, Ninth Edition is the only book you need to manage the financing of all your investment properties. --This text refers to an out of print or unavailable edition of this title.

Jack Cummings is President of Cummings Realty, Inc., which consults to real estate investors and developers and also specializes in site selection for hotel, condo, apartment, and mixed-use developments around the world. His other real estate titles published by Wiley include The Real Estate Investor's Guide to Cash Flow and Equity Management, The Tax-Free Exchange Loophole, and Commercial Real Estate Investing. --This text refers to an out of print or unavailable edition of this title.

I read this book cover to cover, 600 +/- pages! It was dry reading, but so full of info that I couldn't put it down. Includes detailed information on virtually every different way to finance real estate, whether you're buying, selling, trading, leasing to buy, etc. I will keep this one handy for a long time. After I was done, I felt like I had taken a college class. It also works really well as a reference, pulling whatever relevant information you need at the time.

Good book. A lot of information you probably won't need, but good nonetheless.

Great book for the beginner and the advanced...The author cuts to the chase and provides useful examples.....Well worth having for if you plan on entering the world of Real Estate

This and Landlording, by Leigh, are my two fave's so far as a real estate investor. This one tends towards overkill with many, many examples but other readers may want that more than I did. There are one or two strategy recommendations I disagree with rather heartily, but it's clear, pretty much accurate, and very readable. The no-nonsense writing reminds me a bit of T. Dallow or J. Reed, both also recommended.

I'm novice investor just starting out in the real estate investment field. Mr. Cummings book really helped me understand the concepts of effective real estate finance. I used his book when I was faced with a recent investment opportunity. My goal has always been to educate myself so that I

can identify and effectively use a myriad of financing solutions for any deal I am presented with. Mr. Cummings book helped me more than the other books I've read. If your starting out in real estate investment. This book will help you if you read it thoroughly, keep an open mind, and adapt the information you learn to your real estate investment opportunities.

A good reference book for funding your real estate projects. Not very motivating, but a good tool to have in your library nonetheless. There's got to be better out there, I just have'nt come across it yet.

This book is absolutely phenomenal! It is a must have regardless if you are interested in investing real estate or not. This gives you detailed ways to maximize your profits in each transaction with minimal risks. There are many topics covered in this book that are not taught in real estate classes, nor are they referred to in general if you are not employed as an investor. Jack Cummings includes specific examples that can guide you in multiple transactions simultaneously. He's brilliant, and has the power to encourage me to get out there and take action quickly. Love this book, and recommend everyone have a copy. As I stated before it is "my financing bible!"

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